8.1 2024/25 DRAFT ANNUAL BUSINESS PLAN AND LONG TERM FINANCIAL PLAN

Contact Person: Luke Culhane

Why is this matter confidential?

Subject to an order pursuant to Section 90(3)(b) of the *Local Government Act 1999*, this matter is confidential because the report is informing Council on decisions relating to the 2024/25 Draft Annual Business Plan which has not yet been finalised

A. COMMITTEE TO MOVE MOTION TO GO INTO CONFIDENCE

No action – this motion passed in the open section.

B. THE BUSINESS MATTER

8.1 2024/25 DRAFT ANNUAL BUSINESS PLAN AND LONG TERM FINANCIAL PLAN

Responsible Executive Manager: Luke Culhane

Report Author: Trisca Price

Delegated Authority: Matters which cannot be delegated to a Committee or Staff

Attachments: 1. Annual Business Plan Presentation

PURPOSE

The purpose of this report is for Council to consider the advice of the Corporate Governance Committee as it relates to financial sustainability. This advice may assist Council in making its decision on the Draft 2024/25 Annual Business Plan and Draft Long Term Financial Plan.

STAFF RECOMMENDATION

Council notes the following advice of the Corporate Governance Committee regarding financial sustainability for consideration in finalising the 2024/25 Draft Annual Business Plan and Draft Long Term Financial Plan.

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EXECUTIVE SUMMARY

Council is due to endorse the Draft 2024/25 Annual Business Plan and Long-Term Financial Plan at the April 2024 Ordinary Council Meeting. As part of this decision Council is required to consider the long-term financial viability of Council.

The Corporate Governance Committee has provided advice which may assist Council in making its decision with respect to preparing the budget to deliver the 2024/25 Annual Business Plan.

1. BACKGROUND

Between December 2023 and March 2024 Council has been considering the new projects and services it proposes to deliver to the community in the 2024/25 Annual Business Plan. Council has also been considering the costs to continue delivery of the existing services and the new services and projects and the available funding pathways.

Section 8(k) of the *Local Government Act 1999* (the Act) requires Council to ensure the sustainability of Council's long term financial performance and position. Further, Section 122(1)(ab) of the Act requires Council to make assessments in its strategic management plans of the sustainability of Council's financial performance and position.

To provide a transparent and consistent approach to assessing financial sustainability, Council approved a suite of financial indicators and targets in the Financial Sustainability Ratios and Targets Policy and Procedure. Council monitors these financial indicators each month and considers these as part of its annual planning process.

Section 2.2 of the Corporate Governance Committee Charter states:

"The Corporate Governance Committee shall propose and provide information relevant to, a review of the Council's strategic management plans including the Annual Business Plan, and review and provide recommendations on the sustainability of Councils financial performance giving consideration to Council's financial indicators."

2. RELEVANCE TO STRATEGIC PLAN

Community Theme 5: Using money wisely

Considering the financial implications of the Draft 2024/25 Annual Business Plan and Long-Term Financial Plan aligns with Community Theme 5 – Using Money Wisely. It ensures Council can afford the services and projects it proposes to deliver to the community now and into the future.

3. PUBLIC CONSULTATION

Section 123(3) of the Act requires Council to consult the community on its Draft Annual Business Plan and Long Term Financial Plan.

4. DISCUSSION

- 4.1 The Corporate Governance Committee has received the information provided in Attachment 1 which includes:
 - 4.1.1 The services and projects proposed to be delivered to the community.
 - 4.1.2 The cost pressures impacting Council over the 2024/25 financial year.
 - 4.1.3 The financial assumptions to be adopted in the Draft 2024/25 Annual Business Plan and Long Term Financial Plan.
 - 4.1.4 The funding pathways available to fund the 2024/25 Annual Business Plan maintaining the lower end of the structural surplus target ratio.

4.2 Pursuant to Section 2.2 of the Corporate Governance Committee Charter advice has been sought from the Committee regarding the sustainability of Council's financial performance considering Council's financial indicators.

5. OPTIONS

Recommendation

Council notes the following advice of the Corporate Governance Committee regarding financial sustainability for consideration in finalising the 2024/25 Draft Annual Business Plan and Draft Long Term Financial Plan:

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6. ANALYSIS OF OPTIONS

6.1 Recommendation Analysis

6.1.1 Analysis & Implications of the Recommendation

Noting the independent advice of the Corporate Governance Committee ensures that Council is fully briefed to meet its legislative obligations to consider financial sustainability.

Risk Appetite

Financial Sustainability

Council has a low appetite for short-term financial risk that adversely impacts on the delivery of the long term financial plan and the Council's overall stability and sustainability.

This decision will enable Council to make a fully informed decision when determining the services to deliver and the rate rise to include in the Draft 2024/25 Annual Business Plan and Long Term Financial Plan. Remaining financially sustainable will ensure that Council can deliver services to the community now and into the future.

6.1.2 Financial Implications

Noting the advice of the Corporate Governance Committee does not in itself result in any financial or resource implications. However, the advice provided by the Corporate Governance Committee is likely to inform Council's final decision on the Draft 2024/25 Annual Business Plan and Long Term Financial Plan which may impact on the achievement of the financial sustainability ratios.

Corporate Governance Committee

2024/25 Business Plans

2 April 2024

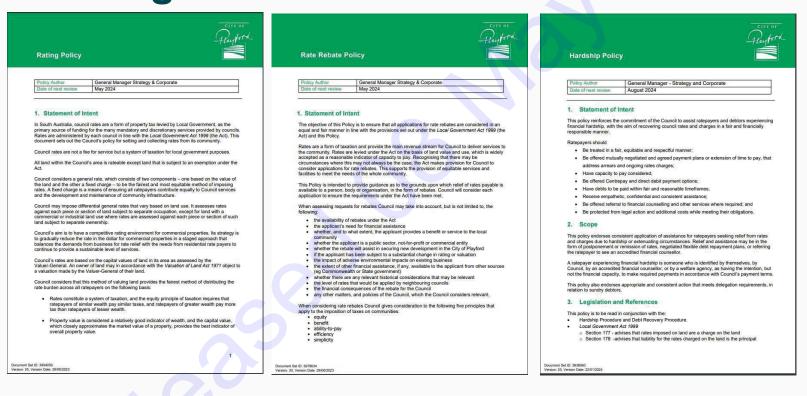


Purpose

- Rating Framework recap
- 2024/25 Annual Business Plan Budget
- Sustainable Finance and Rate Rise
- ESCOSA findings and response

Rating Framework recap

Rating Framework Rate Policy and Rate Rebate Policy to be reviewed at Policy Review Committee on 8th April 2024





Commercial Rates Strategy

- Reduce share of rates paid per property value by the Commercial and industrial sector from 203% to 135%"
- Commercial rate in the dollar (RID) to reduce by approximately 40%
- Invest \$5.5M of commercial rates growth to reduce commercial Rate in the Dollar over 13 years (commenced in 2014)
- 75% new commercial growth handed back to commercial rate payers when in a structural surplus position

Annual Business Plan Presentation 13 Item 8.1 - Attachment 1

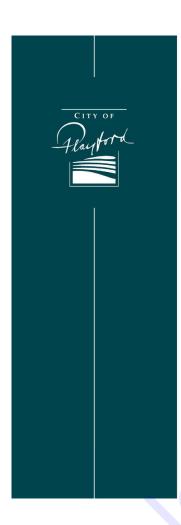


Commercial Rates Strategy

- To date \$2.4M reinvested (2023/24)
- RID reduced 16.6%



 For 2024/25 propose not to apply as in structural deficit once taking into account cost pressures and CPI.



Hardship Assistance

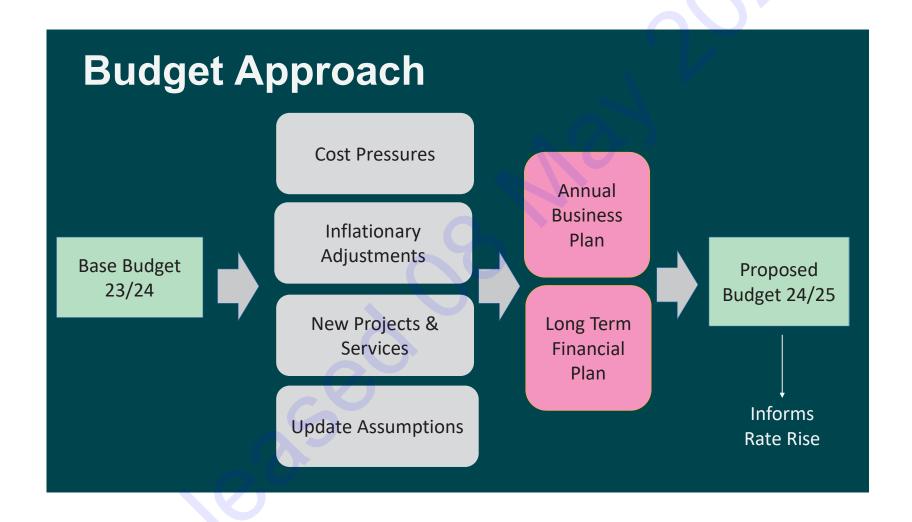
Ratepayers who have the intention, but not the financial capacity to make required payments.

Assistance can include:

- Fair and reasonable Payment Plan 262 ratepayers (0.68%)(Feb 24)
- Setting up Centrepay or Direct Debit
- Referral to accredited financial counsellor
- Protection from debt recovery
- Waiving of overdue fines where meet payment plan
- Seniors Rates Postponement 25 ratepayers (0.06%) (Feb 24)



24/25 Budget Breakdown



New Capital Projects and Services

Asset Class	Capital Budget \$'000	Operating Budget \$'000
Footpaths	1,759	174
Stormwater	192	6
Sport & Recreation	16,307	1,726
Transport	652	58
Open Space	566	47
Stormwater Deeds	11,083	618
Road Deeds	953	59
Buildings	277	34
Corporate	1,149	31
New Services (Green Bins)*	174	229
Total	33,112	2,982

^{*} Not all new services have a capital costs

Annual Business Plan Presentation 19 Item 8.1 - Attachment 1

Existing Assets (AMP)



*Budget figures are subject to change up until the adoption of the LTFP and ABP.

Asset Class	Budget \$'000
Transport	12,097
Stormwater	294
Streetscape	4,099
Buildings	2,127
Water Delivery	766
Fleet	2,810
Minor Plant	155
Playford Alive	1,295
Technology and Office	1,622
Parks & Sportsfields	3,618
Total	28,883

Capital Budget

New Capital Projects for 2024/25	\$33.1M
Asset Management Plans - capital renewal	\$28.9M
Projects continuing in 2024/25	\$33.1M
Council Expenditure - 2024/25	\$95.1M
Multiyear Projects carrying out to 2025/26 (Estimate)	(\$31.0M)
Total Estimated Capital 2024/25	\$64.1M
Donated Assets	\$39.5M

Financial Assumptions 2024/25

Consumer Price Index



- Last year applied 7.9% 2023/24 budget
- Dec 23 forecast 4.8% applied 2024/25 budget

Wage Price Index



- Last year applied 2.5% as per EA 2023/24 budget
- Feb 23 based on current EA negotiation 5% 2024/25 budget

Interest Rates



- Existing fixed debt at existing rates
- Variable debt 6.15% compared to 4.97% this time last year

Cost Pressures – Estimates

Item	Description	\$'000
Civic Events - Carols, Australia Day, Anzac Day, Citizenship Ceremony, General Events	Additional costs to deliver existing events	98
Depreciation	Adjusting for 2023/24 revaluation higher than budget Indexation 4%	796
Electricity	Alignment of electricity budget to current market prices	275
Insurance Premiums	Increase of approx. 25% based on current market condition	317
Superannuation	Half percent increase to meet legislative obligations	202
Maintenance & Contractors	Increase in contract costs for maintenance on Exeloo	134
TOTAL		1,822

Funding Challenge

	\$'000	Rate Rise % equivalent
Base Budget	735	0.73%
Cost Pressures	1,822	1.82%
CPI	2,547	2.54%
New Services/Assets	2,177	2.18%
New Services/Assets - Growth	806	0.81%
Growth Existing Services	1,918	1.92%
Overall	10,005	10.00%

Sustainable Finance & Rate Rise

Finance Strategy

A Commitment to Financial Sustainability:

- Council has the means to fund the services and projects it provides to the community now and into the future.
- Council has a long-term financial position that enables us to manage debt and support growth of the city.

Three Key Actions:

- 1. No more debt from deficits
- 2. Reduce bad debt through surpluses and asset repurposing
- 3. Invest in good debt to ensure inter-generational equity

Annual Business Plan Presentation 26 Item 8.1 - Attachment 1

Monitoring our Strategy

Item	Endorsed Ratio	Mandated/ Discretionary	External/ Internal	Target Range
Financial Performance	Operating Surplus Ratio	Mandated	External	Between 1% and 10%
	Structural Surplus Ratio	Discretionary	External	Between 1% and 4%
Debt Management	Net Financial Liabilities Ratio	Mandated	External	Between 50% and 160%
	Interest Expense Ratio	Discretionary	External	Between 0% and 8%
Asset Management	Asset Renewal Funding Ratio	Mandated	External	Between 90% and 110%
	Cash Flow from Operations	Discretionary	External	Between 90% and 110%



Annual Business Plan Presentation 28 Item 8.1 - Attachment 1

Long Term Financial Plan

(Adopted)

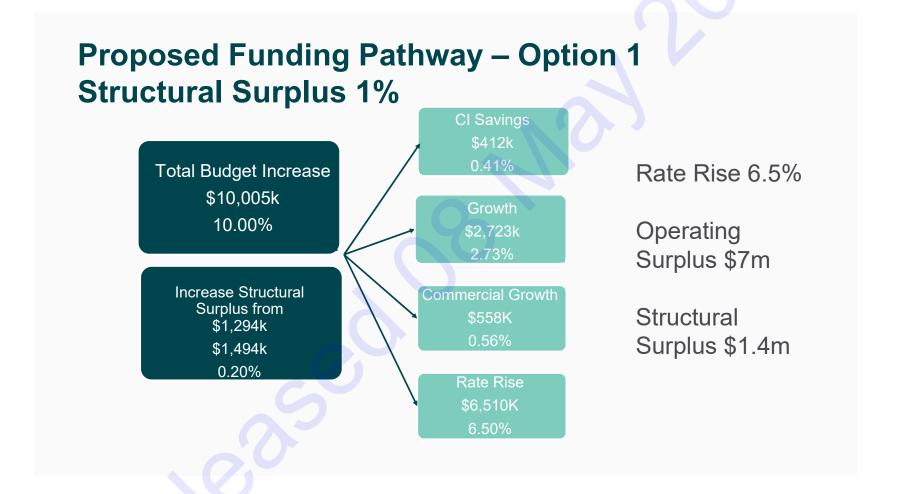
LTFP Forecast Operating Result 2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Operating Result - Surplus (Deficit)	7,805	5,163	5,200	5,025	5,101	5,072	4,896	4,877	4,863	4,852
Non-Structural Items	6,343	3,723	3,743	3,570	3,527	3,455	3,200	3,182	3,060	3,051
Structural Operating Surplus/(Deficit)	1,461	1,440	1,457	1,455	1,574	1,618	1,696	1,695	1,803	1,801
Operating Surplus/(Deficit) Ratio (1-10%)	5.6%	3.7%	3.5%	3.3%	3.2%	3.1%	2.9%	2.7%	2.6%	2.5%
Structural Surplus Ratio (1-4%)	1.1%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

Updated for BR1

LTFP Forecast Operating Result 2023/24	2023/24
	\$'000
Operating Result - Surplus (Deficit)	10,022
Non-Structural Items	7,961
Structural Operating Surplus/(Deficit)	2,060
Operating Surplus/(Deficit) Ratio (1-10%)	7.1%
Structural Surplus Ratio (1-4%)	1.5%

Updated for BR2

LTFP Forecast Operating Result 2023/24	2023/24 \$'000
Operating Result - Surplus (Deficit)	9,256
Non-Structural Items	7,961
Structural Operating Surplus/(Deficit)	1,294
Operating Surplus/(Deficit) Ratio (1-10%)	6.5%
Structural Surplus Ratio (1-4%)	1.0%



Draft LTFP – Option 1 Structural Surplus Target 2023/24

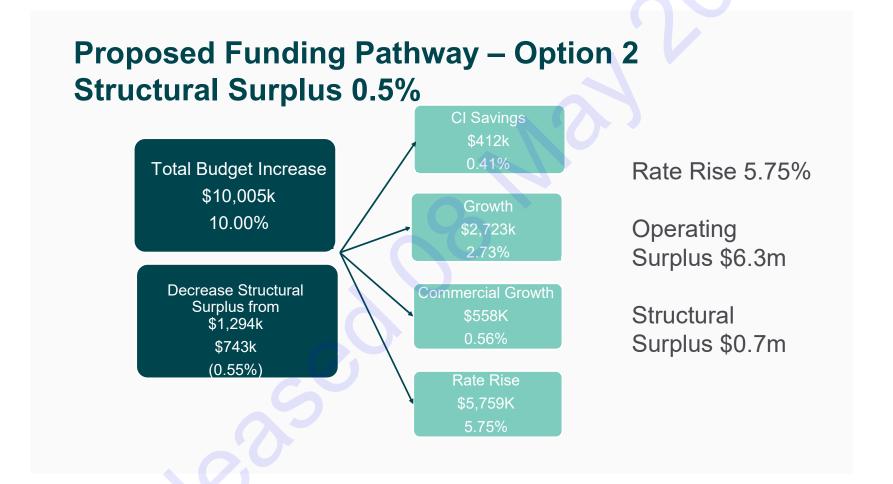
LTFP Forecast Operating Result 2023/24	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Operating Result - Surplus (Deficit)	9,254	7,023	6,322	6,940	6,807	6,785	6,718	6,602	6,555	6,310	6,627
Non-Structural Items	7,961	5,529	4,733	5,332	5,138	5,044	4,953	4,805	4,586	4,231	4,406
Structural Operating Surplus/(Deficit)	1,293	1,494	1,589	1,607	1,669	1,742	1,766	1,797	1,969	2,080	2,220
Operating Surplus/(Deficit) Ratio (1-10%)	6.5%	4.7%	4.0%	4.2%	4.0%	3.8%	3.6%	3.4%	3.3%	3.0%	3.0%
Structural Surplus Ratio (1-4%)	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

Rate Rise 6.50% Increase per Average Rates bill p.a. \$118.32, \$2.28 per week

Annual Business Plan Presentation 31 Item 8.1 - Attachment 1

Financial Ratios – Option 1

Ratio	Target Range	24/25 Budget
Operating Surplus Ratio	Between 1% - 10%	4.7%
Structural Surplus Ratio	Between 1% - 4%	1.0%
Interest Expense Ratio	Between 0% - 8%	5.7%
Net Financial Liabilities Ratio	Between 50% - 160%	105.2%
Asset Renewal Funding Ratio	Between 90% - 110%	118.1%
Cashflow from Operations	Between 90% - 110%	117.3%



Draft LTFP – Option 2 Structural Surplus Target 2024/25

LTFP Forecast Operating Result 2023/24	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Operating Result - Surplus (Deficit)	9,254	6,272	6,189	6,920	6,788	6,768	6,703	6,730	6,543	6,298	6,614
Non-Structural Items	7,961	5,529	4,733	5,332	5,138	5,044	4,953	4,805	4,586	4,231	4,406
Structural Operating Surplus/(Deficit)	1,293	744	1,456	1,587	1,649	1,724	1,750	1,925	1,957	2,067	2,208
Operating Surplus/(Deficit) Ratio (1-10%)	6.5%	4.2%	4.0%	4.2%	4.0%	3.8%	3.6%	3.5%	3.3%	3.0%	3.0%
Structural Surplus Ratio (1-4%)	1.0%	0.5%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

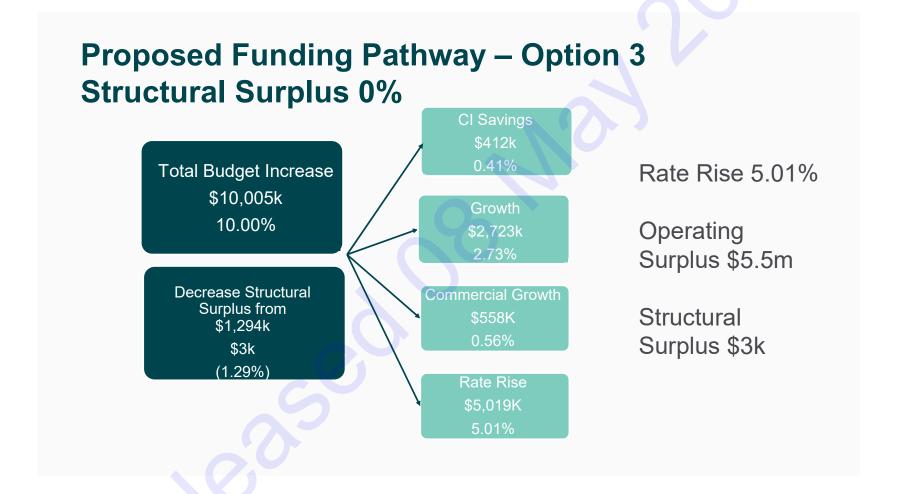
Rate Rise 5.75%
Increase per Average Rates bill p.a. \$104.68, \$2.01 per week

Difference per Average Rates bill p.a. \$13.64, 27cents per week from 6.5% Rate Rise

Annual Business Plan Presentation 34 Item 8.1 - Attachment 1

Financial Ratios – Option 2

Ratio	Target Range	24/25 Budget
Operating Surplus Ratio	Between 1% - 10%	4.2%
Structural Surplus Ratio	Between 1% - 4%	0.5%
Interest Expense Ratio	Between 0% - 8%	5.8%
Net Financial Liabilities Ratio	Between 50% - 160%	106.2%
Asset Renewal Funding Ratio	Between 90% - 110%	118.1%
Cashflow from Operations	Between 90% - 110%	115.0%



Draft LTFP – Option 3 Structural Surplus Target 2024/25

LTFP Forecast Operating Result 2023/24	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Operating Result - Surplus (Deficit)	9,254	5,532	6,280	6,902	6,771	6,752	6,688	6,716	6,528	6,284	6,600
Non-Structural Items	7,961	5,529	4,733	5,332	5,138	5,044	4,953	4,805	4,586	4,231	4,406
Structural Operating Surplus/(Deficit)	1,293	3	1,547	1,569	1,632	1,708	1,735	1,911	1,942	2,053	2,193
Operating Surplus/(Deficit) Ratio (1-10%)	6.5%	3.7%	4.0%	4.2%	4.0%	3.8%	3.6%	3.5%	3.3%	3.0%	3.0%
Structural Surplus Ratio (1-4%)	1.0%	0.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%

Rate Rise 5.01% Increase per Average Rates bill p.a. \$91.22, \$1.75 per week

Difference per Average Rates bill p.a. \$27.10, 53cents per week from 6.5% Rate Rise

Annual Business Plan Presentation 37 Item 8.1 - Attachment 1

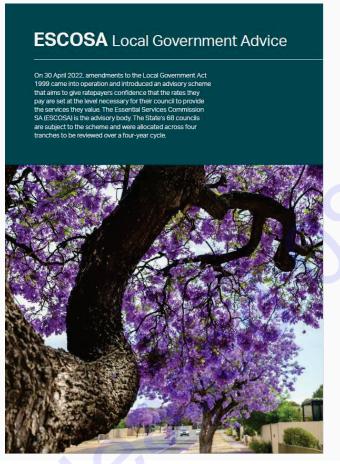
Financial Ratios – Option 3

Ratio	Target Range	24/25 Budget
Operating Surplus Ratio	Between 1% - 10%	3.7%
Structural Surplus Ratio	Between 1% - 4%	0%
Interest Expense Ratio	Between 0% - 8%	5.8%
Net Financial Liabilities Ratio	Between 50% - 160%	107.2%
Asset Renewal Funding Ratio	Between 90% - 110%	118.1%
Cashflow from Operations	Between 90% - 110%	112.7%

ESCOSALocal Government Advice

- Tranche 2 2023/24 plans reviewed
- 10 years of actuals plus 10 years of LTFP
- ABP, SAMP and LTFP all reviewed
- Submitted to ESCOSA on 27th September 2023
- Advice from ESCOSA received 28th February 2024
- Required to publish advice in each ABP until next scheduled review.

Annual Business Plan Presentation 39 Item 8.1 - Attachment 1





Council Response

Council's sustainable financial position is a result of many years of prudent financial management consistent with its Finance Strategy that seeks to ensure the Council has adequate funding to support the needs of a growing community. Supporting the Finance Strategy is a suite of policies, procedures, and reporting arrangements that ensure that Council decision making considers the ongoing financial sustainability of the Council when considering current and future service provision.

Discussion & feedback Next steps

Annual Business Plan 2024/25

Date	Meeting Type	Item				
PHASE 1 – Shape the ABP and SAMP (discuss the new projects and services + renewal program)						
5 December 2023	Info Session	Overview of Year 1 of Four Year Delivery Plan (4YDP) and proposed new projects/services for 2024/25 ABP				
16 January 2024	Info Session	Feedback on Year 1 of 4YDP + Strategic Projects + Overview of Years 2-4 of 4YDP				
20 February 2024	Info Session	Asset Renewal program overview + budget impacts				
PHASE 2 - draft the ABP, budget, LTFP and SAMP						
19 March 2024	Info Session	24/25 Budget + funding pathways + LTFP				
2 April 2024	CGC	Overview of draft ABP, LTFP and SAMP				
16 April 2024	Info Session	Overview of draft ABP, LTFP and SAMP + feedback from CGC				
23 April 2024	Council	Draft Plans endorsed for public consultation (Ordinary Council only)				
PHASE 3 – consultation on the ABP, budget, LTFP and SAMP						
April/May 2024	Council	28-day public consultation period, including public hearing at Ordinary Council Meeting				
PHASE 4 – adoption of the ABP, budget, LTFP and SAMP						
11/25 June 2024	SSC & Council	Adoption of ABP and Budget, LTFP and SAMP				
July 2024	20	Post adoption activities – rates summary flyer, website, social media, Playford News				

Thank you

visit playford.sa.gov.au



C. COMMITTEE TO DECIDE HOW LONG ITEM 8.1 IS TO BE KEPT IN CONFIDENCE

PURPOSE

To resolve how long agenda item 8.1 is to be kept confidential.

STAFF RECOMMENDATION

Pursuant to Section 91(7) of the *Local Government Act 1999*, the Committee orders that the following aspects of Item 8.1 be kept confidential in accordance with Committee's reasons to deal with this item in confidence pursuant to Section 90(3)(b) of the *Local Government Act 1999*:

- Report for Item 8.1
- Attachment(s) for Item 8.1
- Minutes for Item 8.1

This order shall operate until the 2024/25 Annual Business Plan and Long Term Financial Plan are endorsed by Council or will be reviewed and determined as part of the annual review by Council in accordance with Section 91(9)(a) of the *Local Government Act 1999*, whichever comes first.